



ERF Wireless Inc.

Company Overview

ERF Wireless Inc. is a fully reporting public corporation, founded in 2004, headquartered in League City, Texas. The primary objective of ERF Wireless is the generation of a profitable recurring revenue base from highly satisfied wireless broadband customers in North American traditional rural based wireless Internet service markets overlaid by specialized vertical wireless markets that utilize this same rural wireless network infrastructure to generate even more recurring revenue.

The approach that was utilized to achieve this objective has been an aggressive acquisition of sixteen of the most promising competing wireless broadband networks in these targeted rural markets combined with a steady build-out of additional networks in areas needing expanded wireless coverage. In addition, ERF Wireless has contracted for even more rural wireless network coverage through a series of Master Service agreements with wireless companies throughout much of the U.S. and Canada. ERF Wireless can now provide its customers, as a result of all of these activities, one of the largest rural wireless broadband networks in North America covering more than 450,000 square miles across nine states and two Canadian provinces including Texas, Oklahoma, Arkansas, Colorado, Kansas, Wyoming, North Dakota, Louisiana and New Mexico.

The company has regional offices located throughout many of the more active of these areas including Pampa, Lubbock, Odessa, Justin, and Plains Texas. In addition, a new regional office is currently being opened in North Dakota.

Key Vertical Markets

ERF Wireless uses its wireless network infrastructure to provide Internet bandwidth to traditional rural residential and commercial customers as well as vertical markets such as, regional banks, the oil and gas industry, healthcare institutions, enterprise, and educational institutions. The regional banking industry and the oil and gas industry currently are the largest ERF Wireless vertical markets comprising more than 50% of the ERF Wireless revenue with the remainder coming from basic residential and commercial wireless broadband Internet customers.



Energy Broadband Subsidiary Serving the Oil and Gas Industry

Overview---The Energy Broadband Inc. (EBI) subsidiary of ERF Wireless was started in 2007 to service the wireless broadband needs of the oil and gas industry in the rural areas of North America. Many of the ERF Wireless acquisitions have been in the most prolific oil and gas exploration regions of the U.S. giving ERF Wireless by far the largest and most strategically placed wireless broadband network in the oil and gas regions of North America. The expansive nature of many of the new software programs utilized by the oil and gas industry have had the effect of rendering their traditional VSAT satellite communications solution ineffective for modern real time operations due to its inherently large signal transit time delay.

As a result, the ERF Wireless extremely fast terrestrial wireless broadband Internet solution is preferred and in great demand. Other methods of obtaining terrestrial wireless broadband in these extremely remote oil and gas regions are also almost non-existent in these rural areas. ERF Wireless utilizes a fleet of almost 200 trailer mounted 50 foot erectable towers (MBT's) to service the oil and gas industry directly at the drilling site. EBI technicians deploy these trailers behind a fleet of trucks to the drill site, erect the tower and establish a wireless connection back to one of the towers that may be up to 25 miles away in the ERF Wireless fixed network. When the drilling rig moves to a new location the EBI technician moves the trailer mounted tower to the new location and this nomadic process starts all over again.

Stock Information

Symbol:
ERFB

Exchange:
OTCBB

Recent Price:
\$5.00

Market Cap:
7.1M

Shares Outstanding:
1.7M

Approx Float:
1.5M

52 Week Range:
\$0.25 - \$22.50

Key Executives

Dr. H. Dean Cubley
CEO, Chairman

Richard R. Royall
CFO

R. Greg Smith
Director and CEO of ERF Enterprise Network Services

John Nagel
CEO of Energy Broadband

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Current Projects--- EBI is currently deployed and supporting major multiple Fortune 500 oil and gas customers in all the major oil and gas exploration regions of Texas, Louisiana, New Mexico, Oklahoma, and will soon begin operations in North Dakota. The EBI revenue has been steadily growing as more and more new customers begin service and new operating regions initiate service.

Future Plans---Expanded operations are planned for EBI as new operating regions are opened up for service, additional MBT trailers are delivered, and new products are added to this already highly profitable business unit.

Enterprise Network Services Division Serving the Regional Banking Industry

Overview---The Enterprise Network Services (ENS) Division of ERF Wireless primarily provides wireless broadband connectivity to the regional banking industry in the U.S. and also provides similar services to rural school districts, hospitals and clinics. ENS has developed a patented proprietary hardware and software solution allowing its bank customers to meet the stringent requirements of the federal banking regulators when deploying wireless broadband solutions to replace leased telephone company circuits servicing their banks. ENS typically is contracted by the bank to design and implement a wireless broadband solution to connect their various bank branches together and to their operations center. ENS then designs wireless circuits from each bank location out to the ERF Wireless owned network in the area using its patented CryptoView technology. After the bank network is operational ENS provides monitoring services and maintains the network. Thus ENS generates both one time construction revenue as well as long term recurring revenue on each bank network contract it enters into.

Current Projects---ENS has constructed since 2006 and is currently servicing numerous wireless broadband bank networks in Texas and Louisiana connecting approximately 125 banks into the ERF Wireless rural network system.



Future Plans---ENS is currently expanding and upgrading numerous locations such as the bank shown above, for its current banking customers while planning new networks for future bank customers.

Recent Investments

CEO Family---The family of the CEO has invested approximately 70% of all of the outside capital needed to grow the company from its formation to its current size, will continue to provide a \$12M credit facility to the company, and is committed to long term shareholder value.

Dakota Capital Fund---Recently ERF Wireless announced that it has negotiated a three million dollar debt finance package primarily to be utilized to accelerate the growth of the wireless broadband offering to the oil and gas industry.

The Outlook

ERF Wireless will continue to grow its recurring revenue base in all of its business segments with the most pronounced growth and profitability expected to be in the oil and gas business of Energy Broadband. The company looks forward to near term profitability and the continued growth of shareholder value.

